

Coaching For Impact

Growth Through Learning

In today's competitive and dynamic healthcare climate, it is critical to develop leadership skills to help team members reach their full potential. Our goal at Philips Healthcare is to train tomorrow's healthcare leaders today and provide support across all levels of the healthcare continuum.

Philips Leadership Excellence - PLE130

Feedback in the workplace is essential for making progress. Asking your team to give feedback to each other is a great way to make sure people get the recognition they deserve and understand how they can improve. Requesting (and giving feedback) to your manager helps to ensure that you are on track, working in tandem and meeting expectations. Using tools and practices, you can make it quick and easy for the people around you to give each other feedback as part of the culture and as part of the norm. Team members know each other's strengths and weaknesses and can provide support and advice in a way that management often cannot. Positive feedback such as a simple thanks or recognizing progress can be incredibly motivating, especially from your peers. This type of communication helps to feel valued, which helps push individuals to work harder.

In this two day course, we integrate adult learning principles into our training by incorporating individual exercises, role-play, teamwork, skill practice, feedback, and evaluations. This workshop can be customized to include relevant language, role-plays and exercises that are realistic for your organization. We can also incorporate your competencies and the use of tools from your performance management process.

Coaching For Impact (PLE130)



Course objectives.

Upon completion of this course, the participant will increase their ability to:

- Understand the differences between feedback and coaching
- Identify the do's and don'ts of feedback
- Explore the guidelines for effective feedback
- Practice and develop feedback skills through the DEAR Method
- Learn how to praise others
- Set goals for action planning and accountability of transfer of learning
- Provide progress reports and ongoing support through the use of effective feedback and one-on-one meetings as described in the workshop.
- Create a climate of continual performance improvement by fostering a motivating environment that celebrates success.

Participants Receive

- Coaching throughout the session
- Written and verbal evaluation of strengths/areas for improvement
- A workbook/reference manual

Faculty

Training Edge Facilitator

Philips clinical service specialist

Locations

Course may be held in Philips central locations in Alpharetta, Georgia; Bothell, Washington; and Cleveland, Ohio. Other locations may be offered.



For more information

Contact a Philips ultrasound clinical services coordinator at 800-522-7022 and visit our education catalog at

www.learningconnection.philips.com/ultrasound

